

BID AWARD RECOMMENDATION

To: Council Chair
Through: Dave Somers, County Executive

Date: Thursday, April 30, 2026

From: Purchasing Division

Bid No: RFP-25-0685JM-C

General Legislative Session: 5/6/2026

Owner/User Department: Information Technology

Product/Service: License, IT Asset Management and Network Discovery

Funding: General Fund

BRIEF DESCRIPTION:

A competitive Request for Proposals – Software (RFP-C) was issued for licenses related to asset management and network discovery. The Snohomish County Department of Information Technology currently employs Lansweeper's ENTERPRISE 15K software, which previously was competed under RFP-25-0446JM-C, in accordance with SCC 3.04.160. The cost of extending these licenses beyond the current expiration date would exceed 20% of the initial award, necessitating a recompetition.

This RFP-C establishes a new master agreement for licensing Lansweeper's software. The initial award term will be for five (5) years, ending May 18, 2031, with the option to extend for additional five-year terms for the life of the product's use by the County. Total expenditure for the initial five-year term is anticipated to be approximately \$162,000.00.

In accordance with RFP-26-0685JM-C, proposals were ranked using the following evaluation criteria:

- Price/cost
- Adherence to RFP requirements

PROPOSERS:

1. Accel BI
2. **Concourse Tech**
3. Graphical Networks
4. IT1
5. Tech Heads
6. Carahsoft/CrowdStrike
7. Team Dynamix
8. vPrime Tech

Concourse Tech is the highest ranked proposer and is recommended for award and master agreement.

AWARD AUTHORITY:

This purchasing award recommendation is before the County Council for approval to award in accordance with Snohomish County Code section 3.04.120, "Formal sealed bidding," and section 3.04.140(11), "Award, execution, by whom," which establish the County Council as the award authority for approval of contracts for services greater than \$50,000. The County Council approves this purchasing award recommendation and authorizes the County Executive or designee to execute Agreements and subsequent amendments for the products described above.

AWARD RECOMMENDATION:

The Information Technology Department Director endorses this award recommendation.

The Purchasing Manager, or designee, has electronically recommended this bid award on ECAF 2026-1127.

The County Executive, or designee, has electronically recommended this bid award on ECAF 2026-1127.

APPROVED:

Council Chair

Date